

# Reuters hosts credit derivatives workshops

## Singapore, August 10, 2005

Reuters played host to more than 300 financial professionals at a series of credit derivatives workshops held in Hong Kong, Singapore and Tokyo a fortnight ago. The workshops were conducted by Dr. Izzy Nelken, an expert in structured products, credit derivatives, exotic options, convertible bonds and other complex derivatives.

The workshops touched on a variety of topics, including implementing successful strategies for trading and arbitraging of credit derivatives as well as the connection between volatility and credit. Nelken is noted for his non-mathematical approach and preference for using real-life examples without sacrificing detail. Much use was made of Reuters credit and derivatives content during the workshop with Nelken proving to be quite an adept demonstrator of Reuters 3000 Xtra.

Attendants found the workshop informative. "I appreciated Dr Nelken for providing easy explanations," said Masao Yoshikawa, the Deputy CIO of DLIBJ Asset Management. Rod Walker from BGC Partners said: "Just a quick note to say that the session you organized with Izzy Nelken was a great idea and absolutely worth the trip this morning."

The extensive use of Reuters 3000 Xtra during the workshops helped to raise awareness of our credit offering among participants, many of whom were non-users of Reuters desktops. Reuters Messaging was also showcased at the workshops and there were several registrations of new RM users. We expect new sales opportunities to result from this series of engagements with the market.

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